

MULTIVAC continues on its successful course

Sustainable growth guaranteed

Wolfertschwenden, 10 May 2016 - Hans-Joachim Boekstegers and Guido Spix, directors and CEO and CTO respectively of MULTIVAC, struck a consistently positive note at this year's press conference at IFFA. In front of many journalists from home and abroad, they gave comprehensive details about the company's business development in the current year and a perspective on the strategic direction of the company. Highlighted on the exhibition stand were innovative packaging solutions and labelling and inspection systems for hand producers and industrial-scale meat processors.

MULTIVAC's figures can be clearly seen: the Group's turnover in 2015 was some 900 million euros. This equates to an increase of over 19 percent compared with the previous year. There are now 1,700 employees at its headquarters in Wolfertschwenden, and worldwide there are 4,700. With its own 75 sales and service companies, the Allgäu-based world market leader for packaging machines is now represented in over 140 countries.

Proof that MULTIVAC is also a leader in research and development is provided by the more than 300 patents, which the company has registered since 2002.

A new Logistics Center is currently under construction in Wolfertschwenden, and from the third quarter of this year onwards it will ensure that the production site is supplied with parts from its 5,400 m² warehouse, which will also supply European customers with genuine spare parts. And investment is also taking place at the Group's other sites. One example of this is a new production facility for manufacturing components in the Bulgarian town of Bozhurishte near Sofia, and the factory will be built by 2018 with a

surface area of 20,000 m². The investment is around 19 million euros.

Despite low growth expectations for many sectors, Hans-Joachim Boekstegers and Guido Spix see great growth potential and opportunities for MULTIVAC. The growth markets will shift over the medium term from Europe and the USA to Asia, South America and Africa: "Even if for example uncertainty over the euro, price movements with raw materials, or devaluation of the Brazilian real or Russian rouble have a negative influence on the investment behaviour of companies, we are able as an internationally operating company to cope with the challenges," says Hans-Joachim Boekstegers. "As an innovation and technology leader, we have very extensive know-how, which we systematically adapt to the requirements of customers and the market. Our starting position is therefore very good. But it will still remain challenging," adds Guido Spix.

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About MULTIVAC

MULTIVAC is one of the leading providers worldwide of packaging solutions for food products of all types, life science and healthcare products as well as industrial items. The MULTIVAC portfolio covers virtually all customers' requirements in terms of pack design, output and resource efficiency, and it includes vacuum packaging machines, traysealers, thermoforming packaging machines, labellers, quality control systems and automation solutions - right up to turnkey lines. The MULTIVAC Group has approximately 4,700 employees worldwide, with some 1,700 based at its headquarters in Wolfertschwenden. With more than 70 daughter companies the Group is represented on all continents. More than 1,000 sales advisors and service technicians throughout the world use their know-how and experience to the benefit of our customers, and they ensure that all installed MULTIVAC machines are utilised to their maximum. Further information can be found at: www.multivac.com.



Press contact

MULTIVAC Sepp Haggenmüller SE & Co. KG

Valeska Haux

Bahnhofstr. 4

D-87787 Wolfertschwenden Germany

Tel.: +49 (0) 8334 -601 -3466

E-Mail: valeska.haux@multivac.de

www.multivac.com

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