

## Strategic collaboration in the Traysealer business

### **MULTIVAC is collaborating with Italianpack**

**Wolfertschwenden (Germany)/ Como (Italy), August 5, 2021 – MULTIVAC has signed a collaboration agreement with packaging machine manufacturer Italianpack, thereby expanding its product portfolio in the traysealer sector. MULTIVAC Sepp Haggmüller SE & Co. KG has a purchase option for 25.1 percent of the shares in Italianpack S.p.A. with a term of three years.**

With this collaboration, MULTIVAC is taking a strategically important step towards complementing its portfolio of services in the field of traysealers. Italianpack, founded in 1988 in Como, Italy, is a growing manufacturer of traysealers with high quality and performance standards, which distributes its products worldwide both through a dealer network and directly. The company employs some 70 people and generated sales of 13.7 million euros in 2020.

“Italianpack has been successful on the market for many years. We are looking forward to the collaboration in the traysealer business area, so that we can leverage our respective strengths in the best possible way to the benefit of our customers,” explain Christian Traumann, Group President of MULTIVAC, and Tomaso Petrini, Managing Partner (CEO) of Italianpack.

As part of the collaboration, the smaller model series of MULTIVAC-branded traysealers manufactured by Italianpack will begin being sold through MULTIVAC's global sales and service network. With its more than 85 subsidiaries and market coverage of 165 countries, MULTIVAC is ideally positioned to contribute to the successful marketing of Italianpack's traysealers worldwide. Both companies are confident that this will enable them to serve their respective customers as even better partners.

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### **About MULTIVAC**

MULTIVAC is one of the leading providers worldwide of packaging solutions for food products of all types, life science, and healthcare products, as well as industrial items. The MULTIVAC portfolio covers virtually all requirements of processors and producers in terms of pack design, output, and resource efficiency. It comprises a wide range of packaging technologies, as well as automation solutions, labellers, and quality control systems. The product range is rounded off with solutions upstream of the packaging process in the areas of portioning and processing, as well as bakery technology. Thanks to our extensive expertise in packaging lines, all modules can be integrated into complete solutions. This means that MULTIVAC solutions guarantee a high level of operational and process reliability, as well as efficiency. The MULTIVAC Group has approximately 6,700 employees worldwide, with some 2,300 based at its headquarters in Wolfertschwenden. With over 85 subsidiaries, the Group is represented on all continents. More than 1,000 sales advisors and service technicians throughout the world use their know-how and experience to the benefit of customers, and they ensure all installed MULTIVAC machines are utilised to their maximum. Further information can be found at: [www.multivac.com](http://www.multivac.com).

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